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learn how to adapt and apply these tools to your unique circumstances to maximize your income, influence, power, and success.

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the Competition, the  
program focuses on  
helping you spot the  
hidden assets,



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November 25, 2016

July 15, 2020 Niklas

Goeke

Entrepreneurship

1-Sentence-Summary:

Getting Everything You

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Got gives you 21 ways

to beat the competition

in business by working

with the assets you

have, but are not

considering, learning to

see opportunities

where others see

obstacles and doing

things differently on

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You've Got, you get to  
look at the  
opportunities that your  
business has to grow,  
in even the hardest of  
times. The three main  
lessons from the book  
are: Reward your  
customers and your

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salespeople Reverse  
the risk to get a  
competitive edge

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to spotting new  
opportunities, securing  
new clients and  
succeeding, no matter  
what your area of  
business. These blinks  
explain how to make

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more out of what you  
already have and how  
best to use it to your  
business's advantage.

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logical ways to multiply  
your talent, income  
and success in today's  
new world of  
opportunity.

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Major concepts in  
*Page 14/26*

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Getting Everything You Can Out of All You've Got include developing a Unique Selling Proposition (USP), risk reversal, referral and affiliate programs, campaign testing, joint ventures, prospect qualification, and leverage.

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can probably just read  
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repetition.

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the Competition, the  
program focuses on  
helping you spot the  
hidden assets,  
overlooked  
opportunities, and  
untapped resources  
around you, and gives  
you, and gives you  
fresh eyes with which  
to see and capitalize  
on them.

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It means that you must refuse to get less out of an effort, less out of an opportunity, less out of a day, less out of a dollar, less out of a relationship, than the maximum that activity or action has the capacity to give you. It means that you don't do things just to be doing them. That you insist on playing life to

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This complete summary of the ideas from Jay Abraham's book "Getting Everything You Can Out Of All You've Got" shows how you can increase your success rate in everything you do in three steps: taking full advantage of what you have, creating multiple sources of success and

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changing your thinking.

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